SOCIO-ECONOMIC IMPACT ASSESSMENT OF GEOSPATIAL DATA

THE KINGDOM OF SAUDI ARABIA

PREPARED BY



PRODUCED BY



Ananyaa Narain Vice – President – Consulting Geospatial World







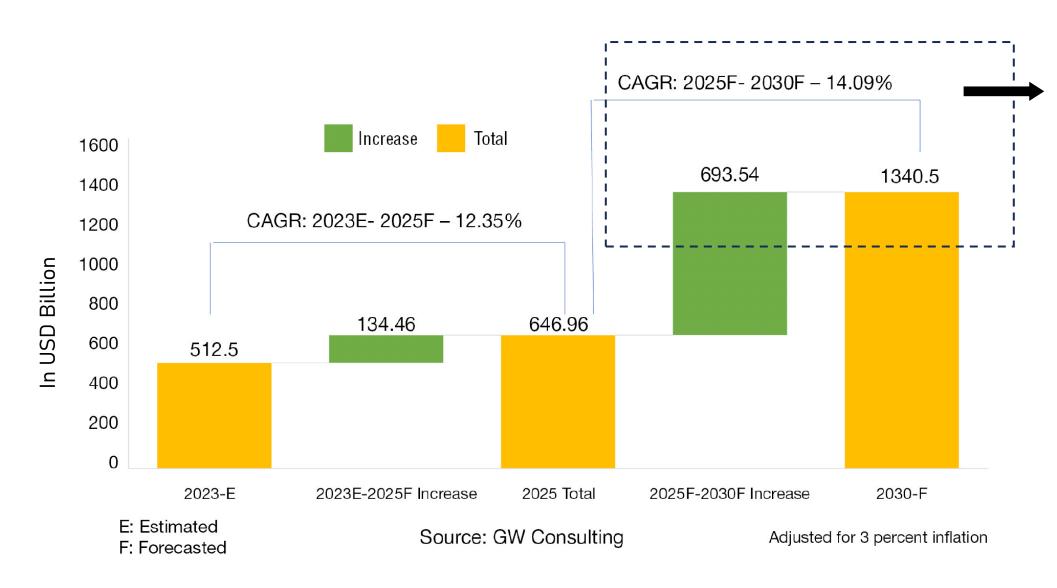
How digital maps are changing the way we understand our world ~ Guardian

Why Location Intelligence Should Guide US Infrastructure Investments

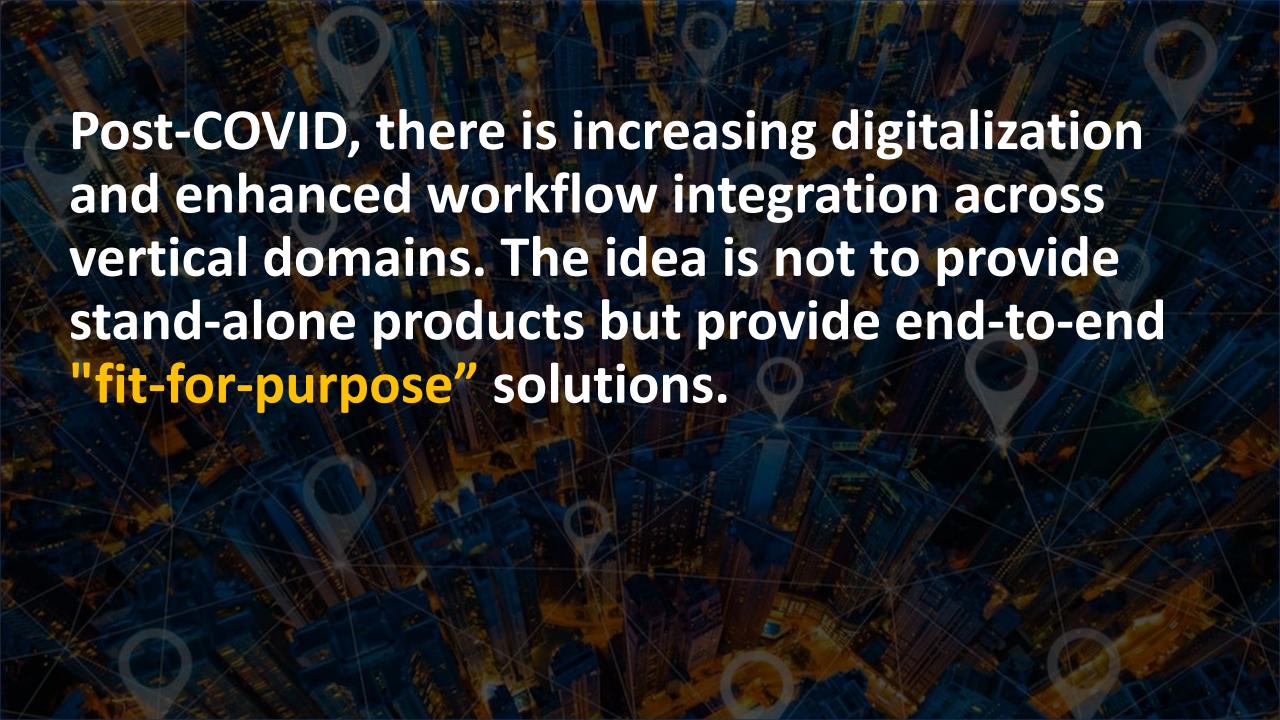
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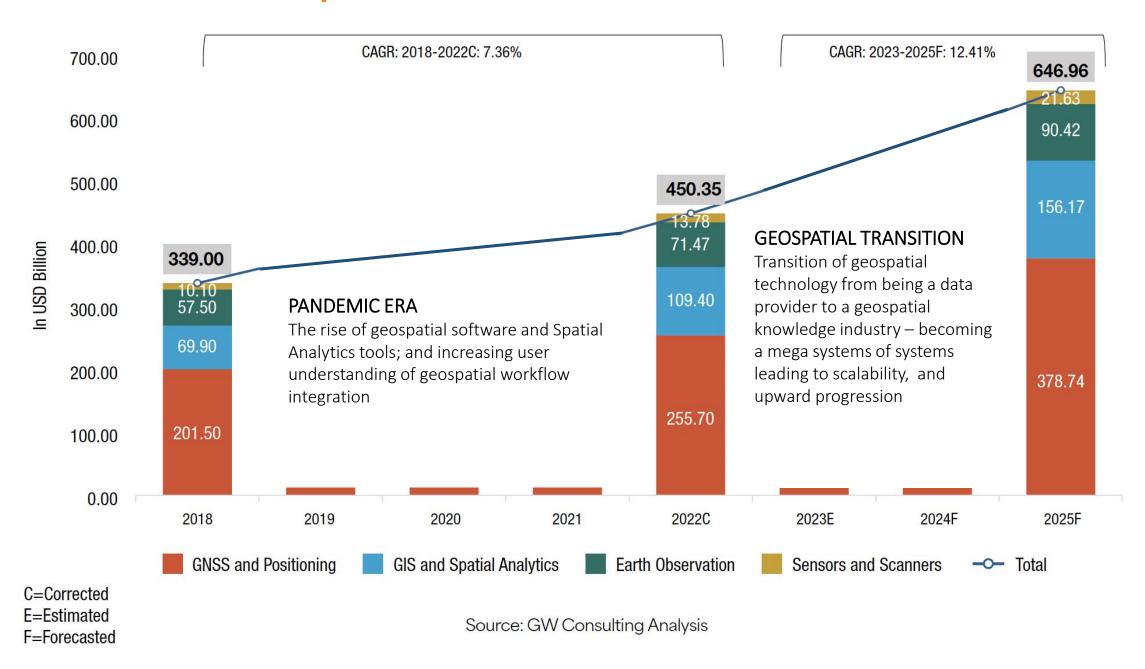
Global Geospatial Market Size and Forecast: 2023-2030

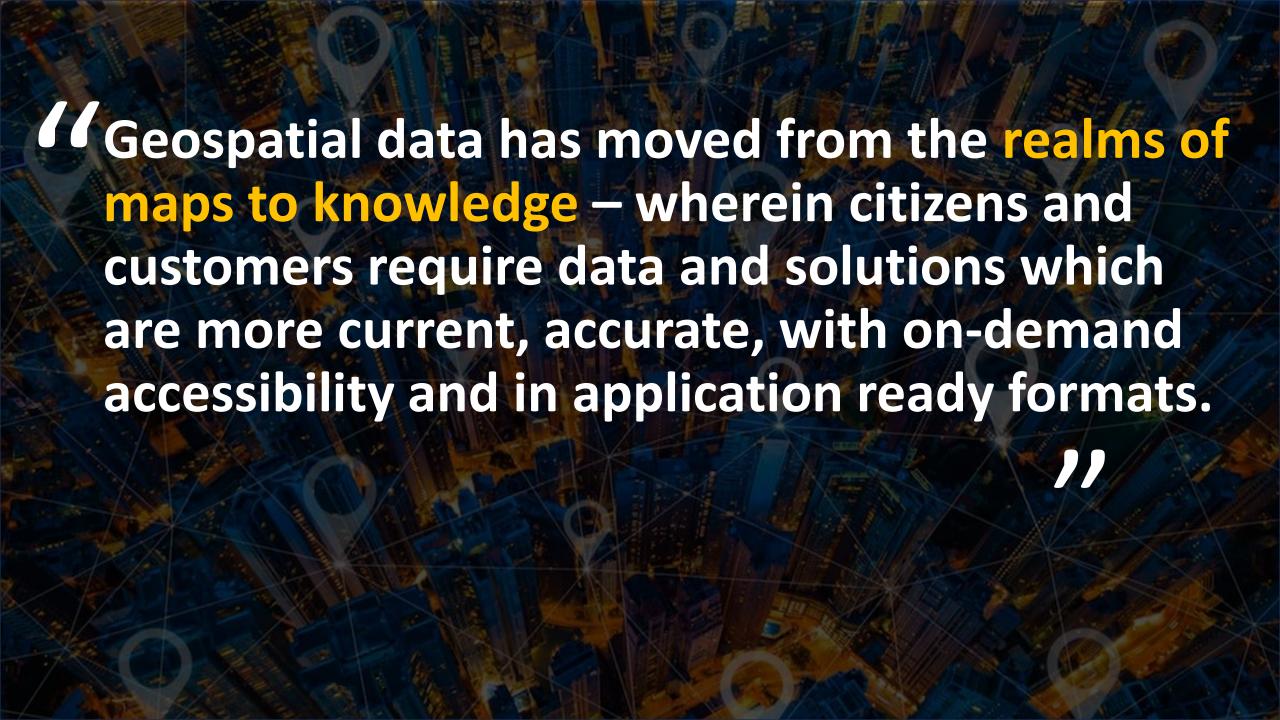


Driven by
accelerating
investments, new
space economy,
global public policy
reforms, and
evolving role of
national geospatial
agencies

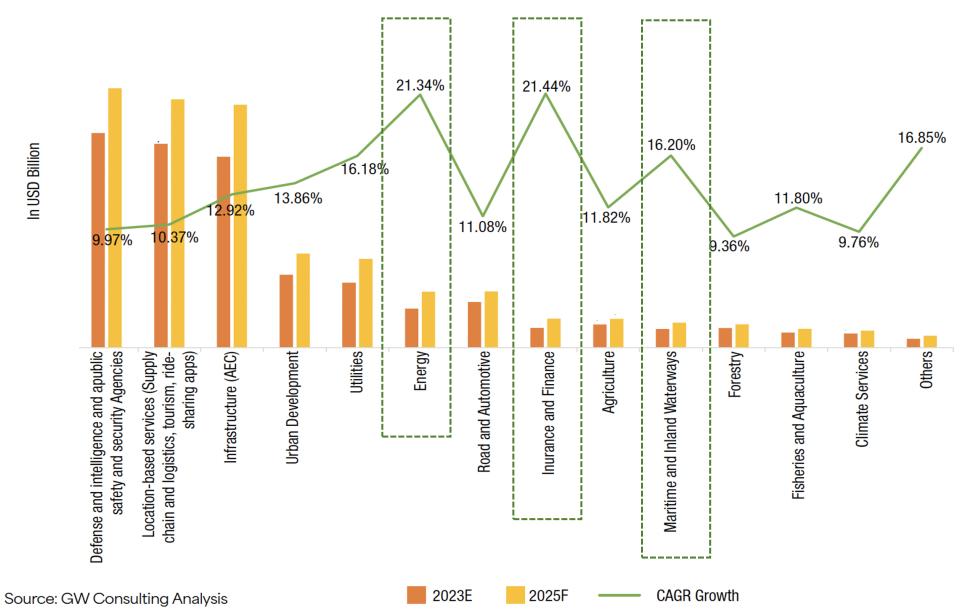


Global Geospatial Market Size and Forecast: 2018-2025

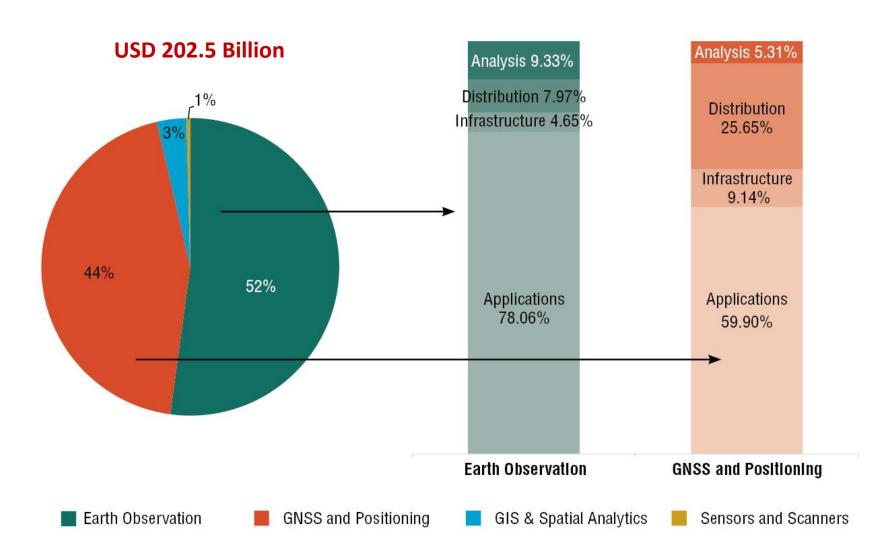




Sectoral Geospatial Market Size and Forecast: 2023-2025



Investments (including IPO and SPAC) in Global Geospatial and Space Industry (2019-2022)



GEOSPATIAL INDUSTRY MARKET MAP 2023

GIS and Spatial Analytics	GIS			⊚ esri						precisely	SuperMap										♦ Carlson
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	Spatial Analytics	MEXAGON	▲ CAPE	LINE ROBINCE OF MARKET			alteryx	Geo Spock	Google				PIXATO SEYMAN OLOGA.	-		echo	SatSure				
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	Satellite (Downstream/ VAS)	EØÎ	Dise Sky Arakytics Orbital Insight	@ esri	Microsoft	soft CGI		amazon	Google	A CAPE	₩ tomorrow.	HawkEye wa	GEØSAT	Automati Buranti Bulannali Buranti		UMBRA	⊚ GHGSAT	PredaSAR	NEAR SPACE LABS	*ASTERRA	SATELLOGIC
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	Automotion & Robotics				Merkator ORACLE Microsoft	Øs^3cos	AIRBUS DEFENCE & BRACE	. A	ABB			UBTECH					<i>₩</i> ТОРСОП		⊕ RIEGL		
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Con	sulting	GEOSPATIAL WORLD	Deloitte.	EY	pwc	BCG	Euroc@nsult	⊋ space-tec	-S-											10	

DIRECT ECONOMIC IMPACT OF GEOSPATIAL INFORMATION AND TECHNOLOGY: GLOBAL



\$0.66-\$1.44 Tn Infrastructure



\$0.10-\$0.87 Tn Utilities



\$0.36-\$1.16 Tn

Location-based Services



\$0.09-\$0.42 Tn Energy



USD 7.5

Trillion

(2023)

USD 30

Trillion

(2030)

\$0.06-\$0.34 Tn
Agriculture



\$0.05- \$0.12 Tn

BFSI



THE KINGDOM OF SAUDI ARABIA TO REGISTER AN ECONOMIC GROWTH RATE OF 3.9 PERCENT IN 2024

Exhibit 4: Evolution of the Gross Domestic Product by Economic Activity

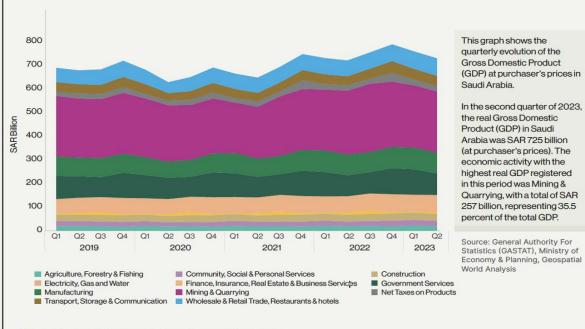
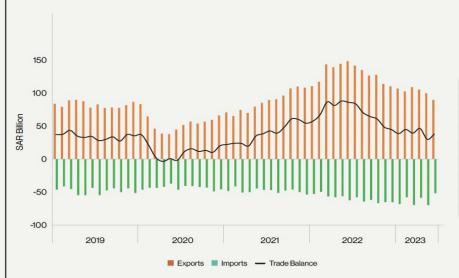


Exhibit 5: Merchandise Exports/Imports and Trade Balance

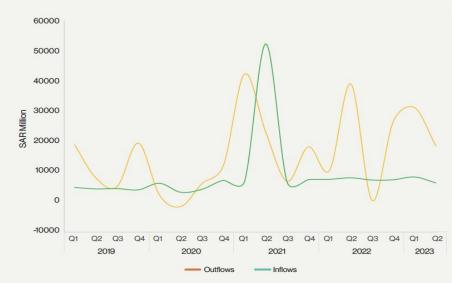


The graph shows the monthly evolution of merchandise exports and imports in Saudi Arabia.

In June 2023, merchandise exports reached SAR 88.8 billion, while merchandise imports were SAR 51.4 billion. As a result, the trade balance resulted in a surplus of SAR 37.3 billion.

Source: General Authority For Statistics (GASTAT), Ministry of Economy & Planning, Geospatial World Analysis

Exhibit 6: FDI Net Inflows and Outflows



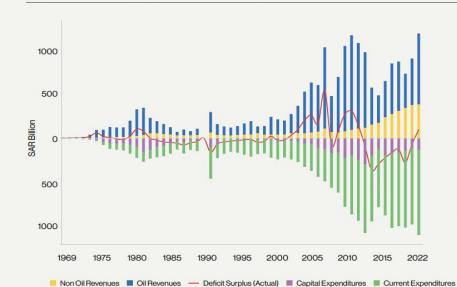
The chart shows the evolution of the FDI net inflows and net outflows over time.

During second quarter of 2023, the FDI net inflow amounted to SAR 6.2 billion, showing a decrease by 23.8 percent compared to the previous quarter.

On the other hand, the FDI net outflow amounted to SAR 18.3 billion, presenting a decrease of 40.6 percent compared to the previous quarter.

Source: Saudi Central Bank (SAMA) Ministry of Economy & Planning, Geospatial World Analysis

Exhibit 7: Annual Government Revenues and Expenditures



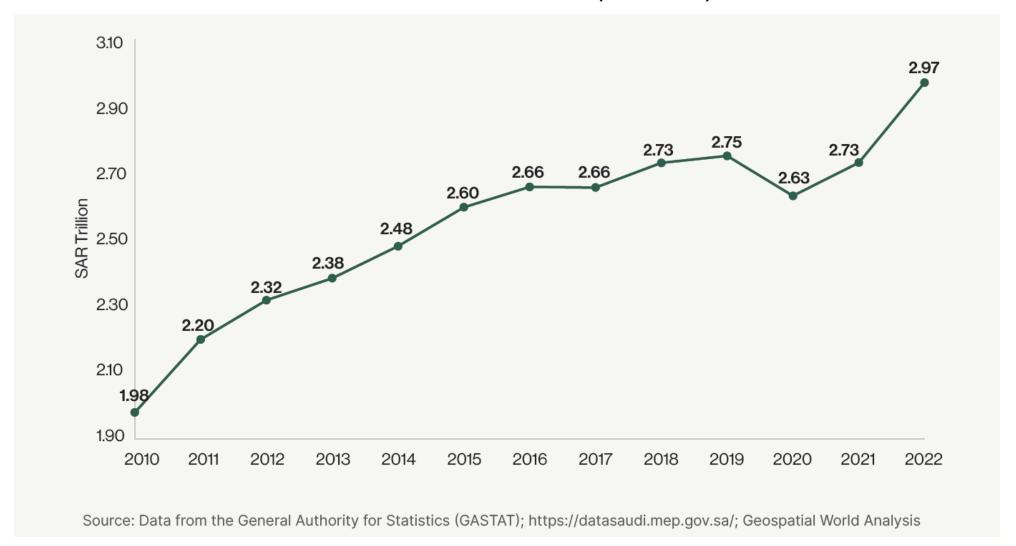
The graph shows the annual evolution of government expenditures and revenues, with the line representing the deficit or surplus each year.

The Kingdom's non-oil revenues reached SAR 411 billion in 2022, while oil revenues reached a total of SAR 857 billion. The expenditures amounted to SAR 1.16 trillion, of which SAR 143 billion were capital expenditures and SAR 1.02 trillion were current expenditures. This resulted in a surplus of SAR 104 billion.

Source: Ministry of Finance, Ministry of Economy & Planning, Geospatial World Analysis

SAUDI ARABIA's 2022 GDP BREAKS RECORDS, EXCEEDS USD 1 TRILLION

Saudi Arabia: Evolution of Real Gross Domestic Product (2010-2022)



SAUDI ARABIA'S PHENOMENAL RANKING GROWTH IN GLOBAL INDICES

Global Innovation Index (GII) Ranking



Human Development Index Ranking (2022)



EGDI - 2022 United Nations



World Banks' GovTech Maturity Index - 2022



World Competitiveness Index (2023)



المملكة العربية السعودية KINGDOM OF SAUDI ARABIA

This vision will be the point of reference for our future decisions. so that all future projects are aligned to its content... Sustainable success can only be achieved when built upon solid foundations. Our vision, grounded in our country's strengths, will deliver this stability and create a brighter future for our country and our people.



MOHAMMED BIN SALMAN AL SAUD

Crown Prince of Saudi Arabia Prime Minister of Saudi Arabia

Three Priorities

Vibrant

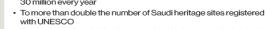
Society

Thriving

Economy

Goals by 2030





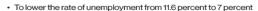
 To have three Saudi cities be recognized in the top-ranked 100 cities in the world

 To increase household spending on cultural and entertainment activities inside the Kingdom from the current level of 2.9 percent to

 To increase the ratio of individuals exercising at least once a week from 13 percent of population to 40 percent

• To raise our position from 26 to 10 in the Social Capital index

· To increase the average life expectancy from 74 years to 80 years



• To increase SME contribution to GDP from 20 percent to 35 percent • To increase women's participation in the workforce from 22 percent to

· To move from our current position as the 19th largest economy in the

world into the top 15 • To increase the localization of oil and gas sectors from 40 percent to 75

To increase the Public Investment Fund's assets, from SAR 600 billion

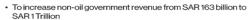
to over 7 trillion To rise from our current position of 25 to the top 10 countries on the Global Competitiveness Index

 To increase foreign direct investment from 3.8 percent to the international level of 5.7 percent of GDP

To increase the private sector's contribution from 40 percent to 65

 To raise our global ranking in the Logistics Performance Index from 49 to 25 and ensure the Kingdom is a regional leader

· To raise the share of non-oil exports in non-oil GDP from 16 percent to 50 percent



· To raise our ranking in the Government Effectiveness Index, from 80 to 20

· To raise our ranking on the E-Government Survey Index from our current position of 36 to be among the top five nations

To increase household savings from 6 percent to 10 percent of total household income

 To raise the non-profit sector's contribution to GDP from less than 1 percent to 5 percent

To rally one million volunteers per year (compared to 11,000 now)

Transformative Programs

Strategic Programs

- · The Government Restructuring Program
- · The Strategic Directions Program
- · The Fiscal Balance Program
- · The Project Management Program
- · The Regulations Review Program
- · The Performance Measurement Program

Strategic Executive Programs

- · The Saudi Aramco Strategic Transformation Program
- · The Public Investment Fund Restructuring Program
- · The Human Capital Program
- · The National Transformation Program
- The Program For Strengthening Public Sector Governance
- The Privatization Program
- · The Strategic Partnerships Program

Technology Drivers



3D Printing



Automation & Robotics



AI/ML/DL

Blockchain



Big Data



Digital

Twin

Technologies

Metaverse



Computing









Wifi 6E

Successful Global Model of **Excellence**



· Providing equal opportunity

· Attracting local/foreign talent · Diversifying economic sectors

Impactful non-profit sector

· Supporting national

Water & Food Security

 Efficient & high quality healthcare · Attractive living environment

Strong productive society

· Generate diverse job opportunity

Environment sustainability

· Protecting vital resources

National Priorities

Ambitious

Nation

· Future Economics: Giga Projects

· Promoting culture & entertainment

· Privatization of government sector

· Improving business environment · Building unique regional logistic hub

economics



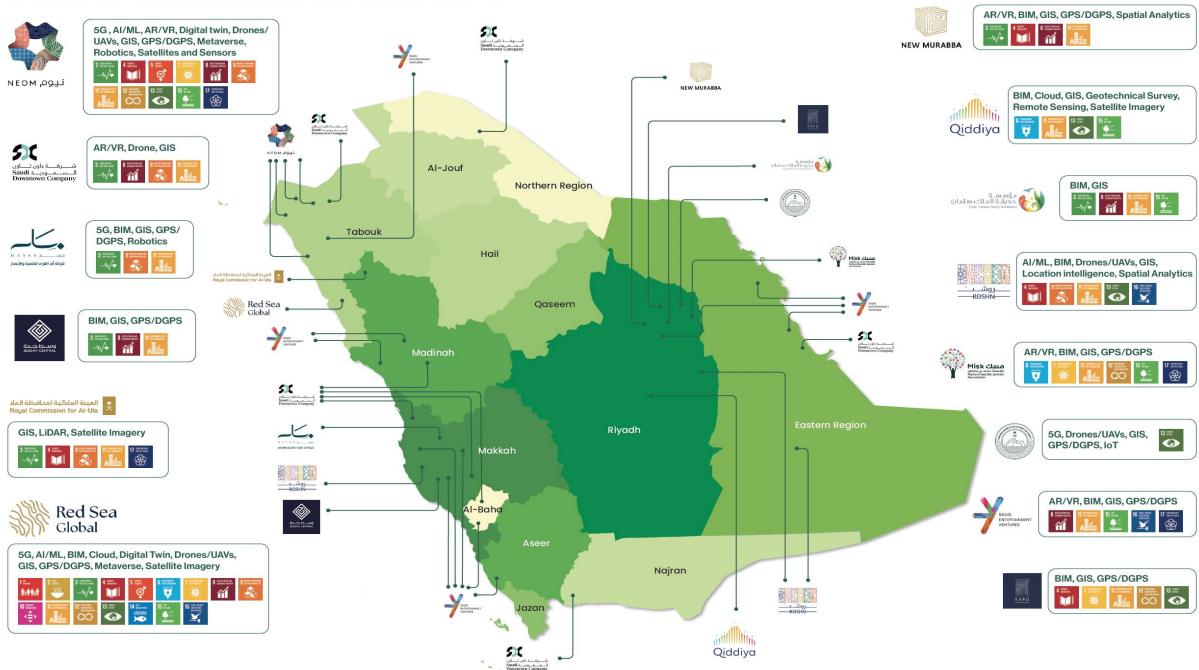
Economic Priorities

Environmental Priorities

· Investment powerhouse

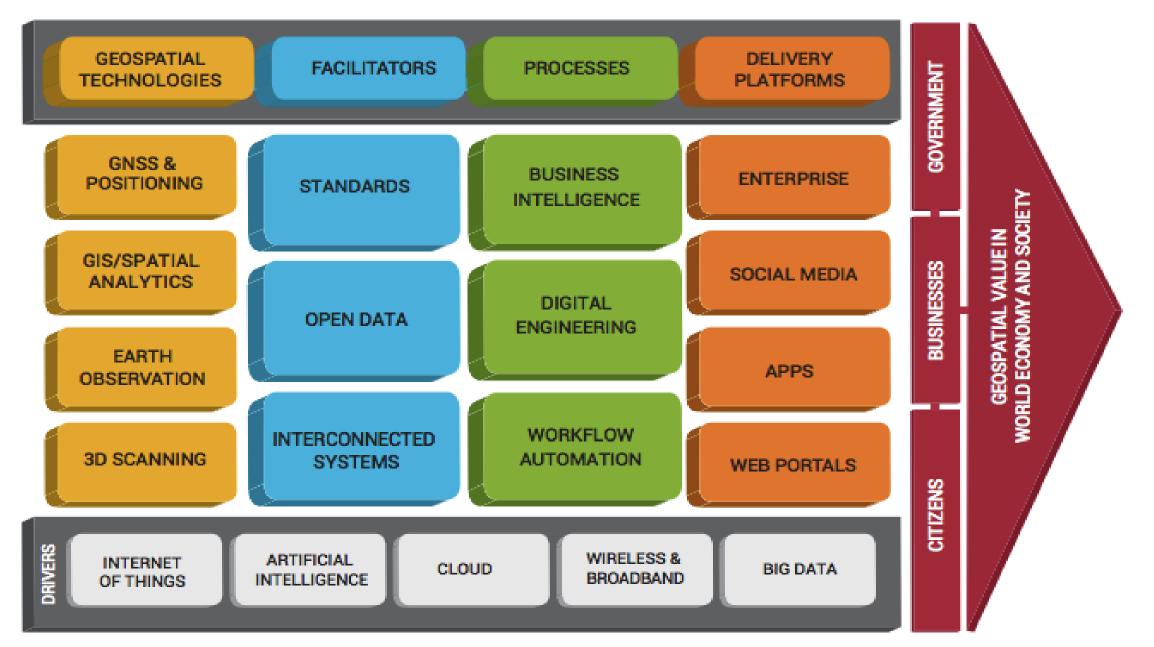
· Boosting SME's business

GEOSPATIAL APPLICATIONS IN KINGDOM'S GIGA PROJECTS: EXAMPLES

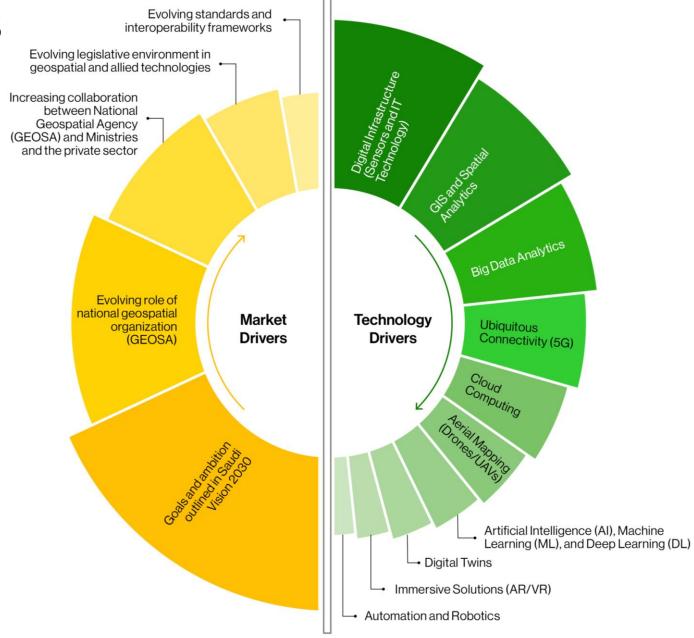




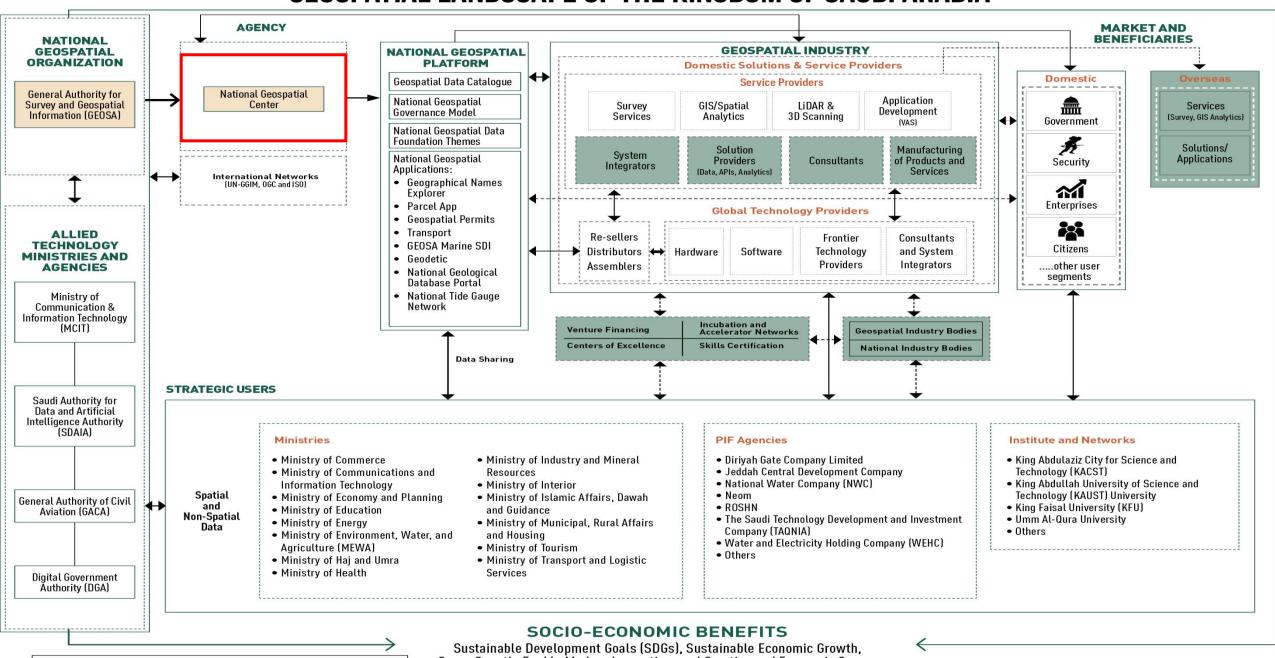
GEOSPATIAL INDUSTRY IN DIGITAL ECONOMY AND SOCIETY



KSA'S GEOSPATIAL INDUSTRY'S KEY GROWTH DRIVERS AND DIFFERENTIATORS



GEOSPATIAL LANDSCAPE OF THE KINGDOM OF SAUDI ARABIA



Green Growth, Enable Modern Innovation, and Creative and Economic Survey

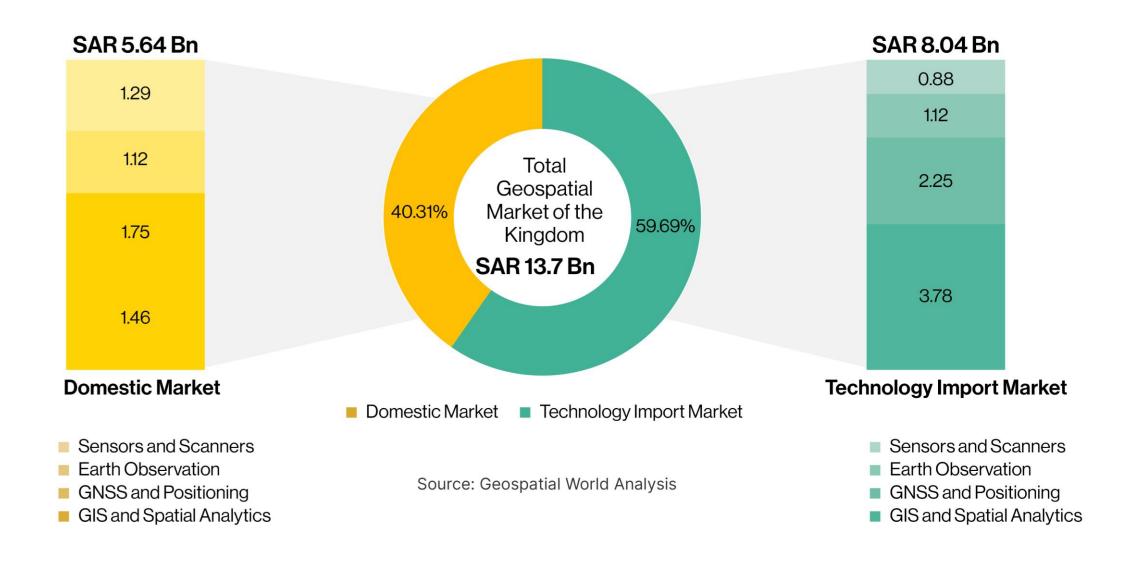
→ Strong Linkages

◆-→ Desired Linkages

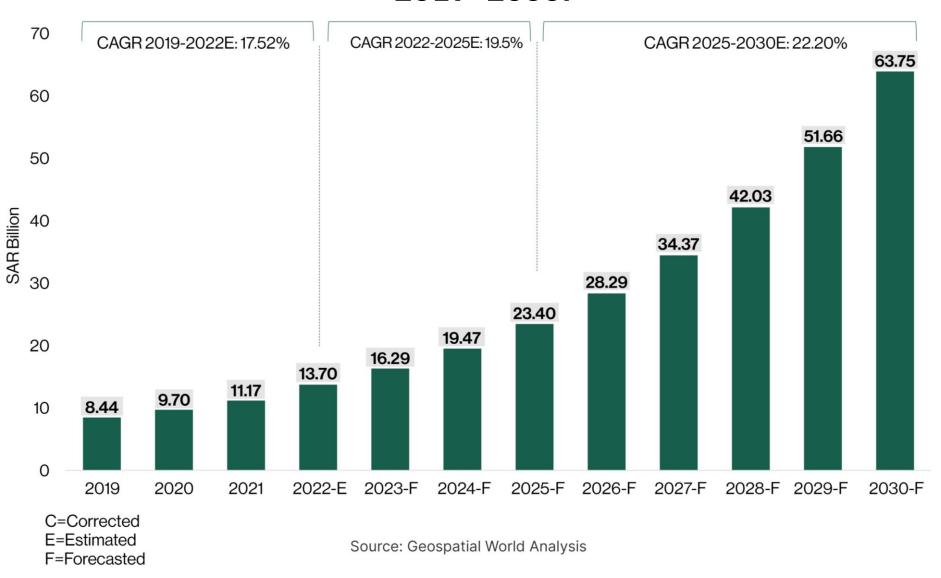
Broad Stakeholders Desired Interfaces

☐ Close Stakeholders

KSA'S GEOSPATIAL MARKET SIZE (2022)



KSA'S GEOSPATIAL MARKET SIZE AND FORECAST 2019-2030F

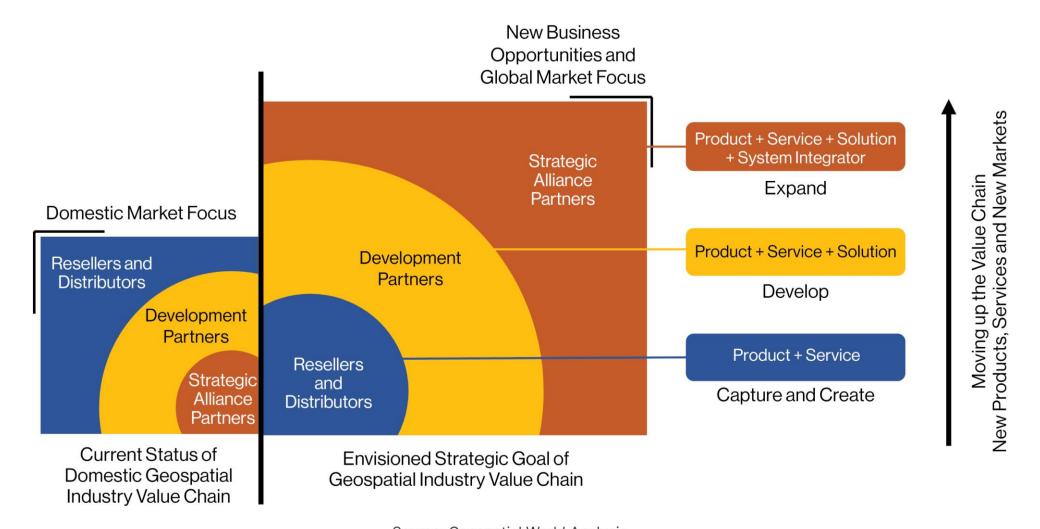


THE KINGDOM OF SAUDI ARABIA'S GEOSPATIAL MARKET 2022



Source: Geospatial World Analysis

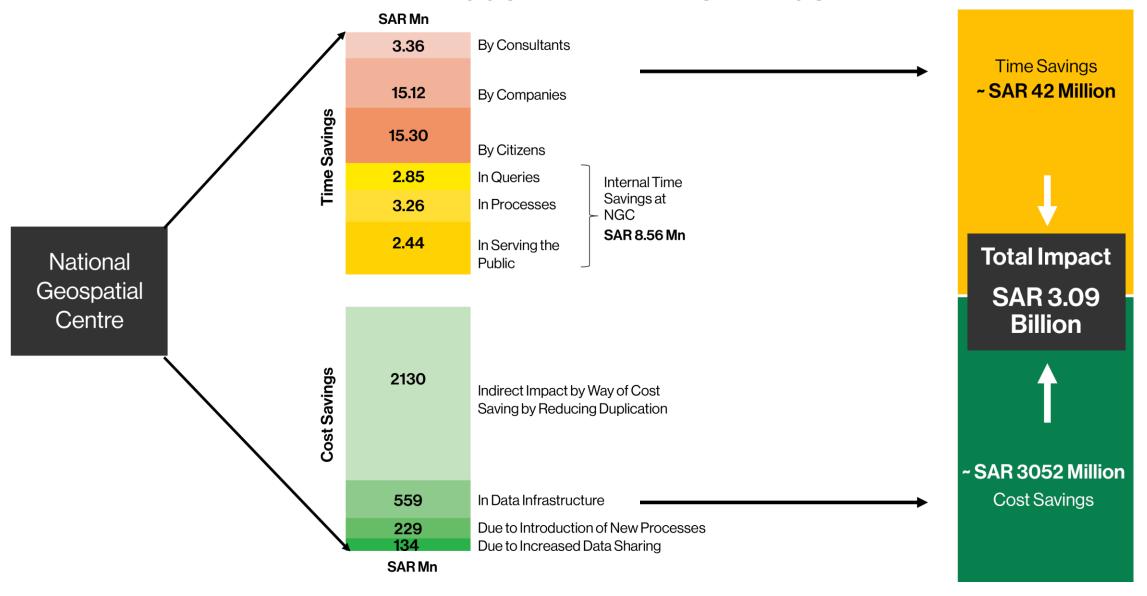
KSA'S GEOSPATIAL INDUSTRY VALUE CHAIN: CURRENT STATUS AND ENVISIONED GOAL



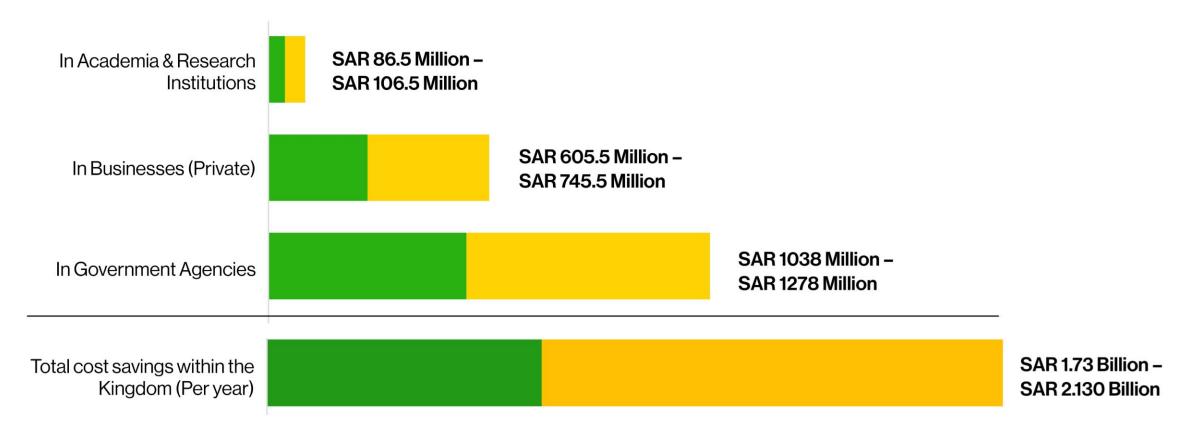
Source: Geospatial World Analysis



ECONOMIC IMPACT OF NATIONAL GEOSPATIAL CENTRE - COST AND TIME SAVINGS



IMPACT OF THE NATIONAL GEOSPATIAL CENTRE (NGC) BY WAY OF COST SAVING BY REDUCING DUPLICATION



Note

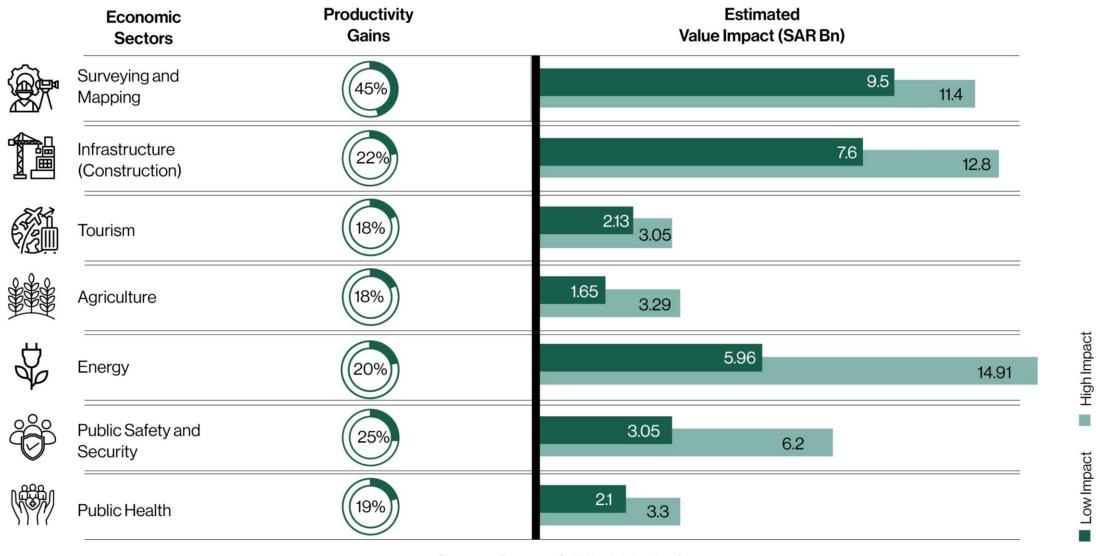
- Includes analysis of 315 organizations who are currently using the National Geospatial Centre's National Data Governance Model
- The reduced duplication cost is indicative due to limited availability of datapoints pertaining to the reuse character of the datasets
- The Multiplier defined has been estimated using the three cost saving categories and the number of times a data once collected can be reused by an organization.
- The multiplier considers the number of times on an average a data is reused by any stakeholder, which is 2-5 times in a year per organization depending on the size of the organization.

Range of Indirect Impact by way of cost savings



Source: Geospatial World Analysis

ESTIMATED GEOSPATIAL IMPACT ON PRODUCTIVITY GAINS IN ECONOMIC SECTORS



Source: Geospatial World Analysis

SOCIO-ECONOMIC IMPACT OF GEOSPATIAL DATA IN THE KINGDOM OF SAUDI ARABIA

CONSUMER IMPACT



Total Miles Saved using
Geospatial Enabled Navigation
Devices for Travel in KSA
3.105 BN MILES



Geospatial technology reduce travel time by 18% on average. The value of time saved is SAR 21 BN



Consumers save more than 121 MN HRS

per year in travel time from using Geospatialenabled navigation Devices. The value of time and fuel saved is SAR 21.3 BN



Shopping/Purchasing
Efficiency improvement using
Geoservices is

SAR 16.87 BN

ECONOMIC AND BUSINESS IMPACT



Geospatial economy of the Kingdom in 2022 is approximately SAR 17.3 BN



Geospatial industry generated revenue of approximately SAR 13.70 BN

in 2022



Geospatial Impact on Productivity Gains from Economic Sectors in 2022

SAR 32 BILLION — SAR 55 BILLION



Total GVA Contribution to KSA – Directly of Geospatial Industry in 2022

SAR 10.98 BN

SOCIETAL IMPACT



1428300 TONS

of CO2 emissions from vehicles was reduced in the Kingdom on use of Digital Maps, through more efficient trips and reduced congestions.



Potential employment directly and indirectly linked to geospatial services

67840 JOBS

in 2022 (including foreign workers)



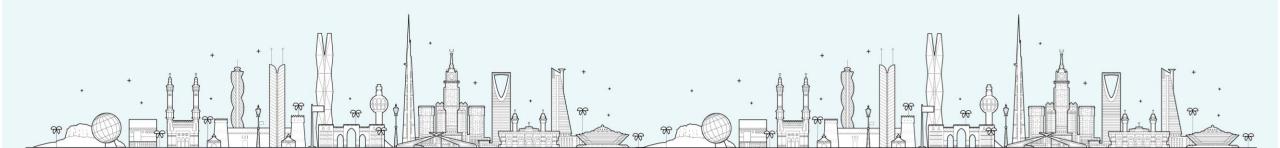
65%

of digital map users use maps to identify safe places when they feel in danger



42%

of digital map users state that it helps them improve their safety when driving, by avoiding dangerous areas and monitoring speed limits.



THE KINGDOM'S GEOSPATIAL ECONOMY 2022 MARKET | ECONOMY | IMPACT

Geospatial Economy SAR 17.23 Bn Geospatial Market (including technology imports) SAR 13.7 Bn Domestic Market (Including technology import) **SAR 13.7 Bn** Product **SAR 1643 Mn** Services **SAR 8218 Mn Export Market SAR 2.53 Bn** Solutions and Integrators SAR 821 Mn Suppliers and Distributors Government Investment* ~SAR1Bn **SAR 3013 Mn**

Geospatial Impact SAR 83.4 Bn Business Benefits (Profits) **SAR 10.98 Bn** Consumer Value Benefits (Time and fuel saving and Purchasing efficiency) **SAR 38.17 Bn** Sectoral Productivity Gains SAR 32 Bn **Employment Value Benefits** (Direct and Indirect Jobs added

> because of geolocation) 67840 jobs worth SAR 2.27 Bn

Economic Impact of Geospatial Technologies in KSA

SAR 83.4 Bn

Source: Socio-Economic Impact Assessment of Geospatial Data, report prepared by Geospatial World and Produced by GEOSA

THANK YOU

